



Presidential Ventilation Systems Ltd
75 Richard John Dr, Unit C
Mount Uniacke, NS
BON 1Z0
902-832-1067

CAREER OPPORTUNITY

Job title Home Comfort Advisor (Sales Representative)
Start date As soon as possible

We are hiring! If you know of anyone who might want to join the team - please share!

We are looking for a Sales Representative who is a hard working individual. You will play an important role in helping our clients choose the best heating solutions for their home. Eagerness to learn, attention to detail, communication and a positive attitude will contribute to the overall success of this role!

Responsibilities

- Generate leads
- Understand and promote sales programs
- Communicate with customers and administrative staff
- Visit clients to evaluate needs and promote products and services
- Answer client questions about products, pricing, financing, and availability
- Enter customer information, estimates, jobs, and orders into customer management software
- Complete work accurately and on time
- Achieve agreed upon sales targets within schedule
- Work with a team or independently
- Comply with safety and occupational standards
- Understand the importance of customer service
- Maintain a positive attitude

Requirements

- Valid drivers license
- Clean abstract
- 3 years of previous sales experience
- Previous experience in the HVAC industry is an asset
- Proficient in Google, and CRM related experience
- Excellent communication and interpersonal skills
- Capable of working well under pressure and meeting or exceeding sales goals
- Coachable and self-motivated

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What to expect from Presidential Ventilation

- Full-time, permanent position
- Salary, plus uncapped commissions
- Competitive wages based on experience
- Flexible schedule
- A long-term career with professional development assistance and improvement opportunities
- Medical, vision & dental benefits
- Life insurance
- Retirement plan
- Cell phone provided or paid
- Gas Card provided for work travel
- Company logo'd uniforms
- Goodlife Corporate Rate membership

We are an equal opportunity employer and welcome applications from interested individuals, however only candidates selected for an interview will be contacted.